

## Message Text

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73

ORIGIN ARA-20

INFO OCT-01 CCO-00 IO-14 RSC-01 SS-20 SSO-00 ISO-00 EB-12

PM-07 NSC-07 SP-03 L-03 FEA-02 SCI-06 COA-02 DLOS-07

CIAE-00 INR-11 NSAE-00 NSCE-00 INRE-00 /116 R

DRAFTED BY ARA/LA/EP:RWEBER/SPRINGLE

APPROVED BY S/S - MR. LUERS

ARA:WGBOWDLER

ARA/PLC:JLMARTIN (DRAFT)

EB/ORF/FSE:MVCREEKMORE (DRAFT)

S:MR. BREMER

P - PMARTINEZ

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O P 011939Z OCT 74 ZFF4

FM SECSTATE WASHDC

TO USMISSION USUN NEW YORK IMMEDIATE

INFO AMEMBASSY QUITO PRIORITY

C O N F I D E N T I A L STATE 216063

TOSEC 104

E.O. 11652:GDS

TAGS:OVIP (KISSINGER, HENRY A) EFIS, ENRG, EC.

SUBJECT:SECRETARY'S UNGA VISIT: LA LUNCHEON TALKING

POINTS FOR USE WITH ECUADOREAN PERMANENT REP BENITES

FOR ARA ADVISOR JOHN KRIENDLER

1. PERMANENT REPRESENTATIVE TO THE UN LEOPOLDO BENITES

VINUEZA (PHONETIC: BAY-NEE-TEHS, EMPHASIS ON "NEE").

ADDRESS AS: MR. AMBASSADOR; SPEAKS ENGLISH.

2. ECUADOREAN OBJECTIVES:

AMBASSADOR BENITES WILL PROBABLY SEEK TO DEFEND ECUADOR'S

ROLE IN SUPPORTING OPEC OIL POLICIES (ECUADOR'S MINISTER

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OF NATURAL RESOURCES WAS RECENTLY RE-ELECTED PRESIDENT

OF OPEC) AND IN ASSERTING JURISDICTION OVER A 200-MILE SEA.

### 3. U.S. OBJECTIVES

WE WISH TO ENCOURAGE THE GOE TO FOLLOW MODERATE OIL POLICIES AND WISH TO AVOID ANY GOE SEIZURES OF U.S. TUNA BOATS PENDING A BASIC SOLUTION OF THE FISHERIES PROBLEM IN THE LAW-OF-THE-SEA CONTEXT.

### 4. TALKING POINTS

-- HIGH OIL PRICES ARE A MAJOR CAUSE OF WORLD INFLATION, RESULTING IN SERIOUS DISLOCATIONS IN THE INDUSTRIALIZED COUNTRIES AND BRINGING SOME LDC'S TO THE BRINK OF ECONOMIC COLLAPSE. SINCE ENERGY IS AN IMPORTANT COMPONENT OF MOST PRODUCTS, INCLUDING FOODSTUFFS, EFFORTS ARTIFICIALLY TO INCREASE PETROLEUM PRICES INEVITABLY SET OFF AN INFLATIONARY SPIRAL.

-- WE BELIEVE THAT NEITHER PRODUCERS NOR CONSUMERS WILL BENEFIT FROM THE PRESENT SITUATION AND THAT BOTH HAVE AN INTEREST IN LOWERING PETROLEUM PRICES. WE RECOGNIZE THAT PRICES OF OTHER COMMODITIES HAVE RISEN, AND WE ARE TRYING TO ALLEVIATE THIS SITUATION BY INCREASING THE SUPPLIES OF FOODSTUFFS AND OTHER MAJOR U.S. EXPORTS. WE REGRET THAT SOME OIL PRODUCERS ARE TAKING STEPS TO REDUCE OUTPUT IN ORDER TO MAINTAIN PRICES.

-- THE ABSENCE OF SEIZURES OF AMERICAN FISHING VESSELS BY ECUADOR SINCE FEBRUARY 1973 HAS CONTRIBUTED TO A SUBSTANTIAL OVERALL IMPROVEMENT IN U.S.-GOE RELATIONS, AND WE HOPE THAT GOE WILL CONTINUE TO WORK WITH US IN THE LAW-OF-THE-SEA NEGOTIATIONS TOWARD A BASIC SOLUTION TO THE FISHERIES PROBLEM.

5. AMBASSADOR BENITES WILL PROBABLY WISH TO KNOW WHETHER THE SECRETARY WILL HEAD THE U.S. DELEGATION TO THE QUITO MEETING OF FOREIGN MINISTERS BEGINNING NOVEMBER 8. WE HAVE AUTHORIZED EMBASSY QUITO TO TELL THE GOE IN THIS CONFIDENTIAL

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CONNECTION THAT, DUE TO THE SECRETARY'S HEAVY SCHEDULE, WE DO NOT YET KNOW WHETHER HE WILL BE ABLE TO ATTEND. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, SHIP DETENTION, POLICIES, DIPLOMATIC DISCUSSIONS, PRICES, FISHING BOATS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CollinP0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Disposition Reason:**  
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**TAGS:** OVIP, EFIS, ENRG, EC, US, (KISSINGER, HENRY A), (BENITES VINUEZA, LEOPOLDO)  
**To:** USUN NEW YORK  
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